



Maria José Pereira Coutinho

Real Estate RE/MAX Siimgroup (Avenidas Novas)
Partnership with João Sanches de Baêna

My resources in Real Estate Mediation

RE/MAX in Portugal - 5.2 billion euros transacted in 2019.

Leadership of the Real Estate Market.

Largest national real estate network with more than 350 branches and up to 12,000 professionals.

Siimgroup Group is one of the most dynamic and with the most results within the network, with five branches, which three are in Lisbon (Chiado, Avenidas Novas and Lumiar), one in Cascais (Miraflores) and another in Santo Estevão (Country houses, Land and Estates in the Countryside).

My services

Market study and technical evaluation - Profitability study - Constructive corrections budget.

Professional photo shoot - Virtual Tour.

Professional Presentation Non-RE / MAX operators.

Internal Professional Presentation - Monthly Activity Report.



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Training

Licença InCI n.º 1202

RE/MAX Training:

- Estratégias Sucesso Prospecção

- Sales Training
- Estratégias Sucesso Angariação
- Plano RE/MAX
- Seminário de Iniciação
- Avaliação do Rendimento-2
- Avaliação e Método Comparativo-1
- Estratégias Avançadas de Venda Imobiliária
- RE/MAX Collection-Mercado de "Luxe"
- Clientes Compradores e Fecho
- Materiais e Patologias Imobiliárias
- Programação Neurolinguística

Awards:

- Clube VIP (25 melhores em Portugal)
- Clube 100% - RE/MAX Internacional
- Clube Executivo - RE/MAX Internacional
- Clube Presidente

awards

