



RE/MAX
SIIMgroup

Manuela Leão Miranda

Real Estate Agent

MY RESOURCES IN THE REAL ESTATE MEDIATION RE/MAX in Portugal –
2,6 thousand millions transacted Leadership in the Real Estate Market
Widest National Real Estate Network with 230 stores and 5.200 Real
Estate Agents SIIMGROUP 17,5 million € transacted per month 170 Real
Estate Agents Specialized in Lisbon and Cascais areas Specialization in the
Luxury Segments and Agribusiness Foreign Investment Department -
Marketing Department- Rental Management Department- Rehabilitation
Department MY SERVICES Market research and technical evaluation –
Rentability Study - Budgets for rehabilitation Professional photoshoot –
Virtual Tour Professional Presentation to professionals that work outside
the RE/MAX network Professional presentation inside Siimgroup Monthly
Activity Report



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Training

RE/MAX Training:

- Reunião Vendedores
- Succeed - Agentes
- Seminário de Iniciação
- iWork
- Clientes Compradores e Fecho
- Sales Training
- Banca
- Avaliação e Método Comparativo-1
- Avaliação do Rendimento-2

- Estratégias Avançadas de Venda Imobiliária
- RE/MAX Collection-Mercado de "Luxe"
- Programação Neurolinguística

Awards:

- Clube Estrela
- Clube Presidente

awards



LEÃO MIRANDA