



RE/MAX
SIIMgroup

Carla Mateus

Real Estate Agent

My resources in Real Estate Mediation

RE/MAX in Portugal - 5.2 billion euros transacted in 2019.

Leadership of the Real Estate Market.

Largest national real estate network with more than 350 branches and up to 12,000 professionals.

Siimgroup Group is one of the most dynamic and with the most results within the network, with five branches, which three are in Lisbon (Chiado, Avenidas Novas and Lumiar), one in Cascais (Miraflores) and another in Santo Estevão (Country houses, Land and Estates in the Countryside).

My services

Market study and technical evaluation - Profitability study - Constructive corrections budget.

Professional photo shoot - Virtual Tour.

Professional Presentation Non-RE / MAX operators.

Internal Professional Presentation - Monthly Activity Report.



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Training

Licença InCI n.º 1971

RE/MAX Training:

- Coaching
- RE/MAX Collection-Mercado de "Luxo"
- Succeed - Agentes
- Vendas LASER

- Home Staging
- Programação Neurolinguística
- Intraempreendedorismo, Comunicação e Influência
- Seminário de Iniciação
- Clientes Compradores e Fecho
- Sales Training
- Avaliação e Método Comparativo-1
- Estratégias para Resultados Máximos
- Avaliação do Rendimento-2
- Trata as Vendas por TU
- Materiais e Patologias Imobiliárias
- Estratégias Práticas

Awards:

- por Volume de Facturação de 2009, 2010, 2011, 2012, 2013, 2014 e 2015